

## Message Text

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12

ORIGIN EA-10

INFO OCT-01 ISO-00 EB-07 MC-02 DODE-00 NSAE-00 TRSE-00

ERDA-05 CIAE-00 COME-00 OES-03 AID-05 /033 R

DRAFTED BY EA/PRCM:PGSMITH:EBS

APPROVED BY EA/PRCM - OVARMSSTRONG

EB/ITP/EMT - OANDERSON

----- 010770

R 121515Z MAR 75

FM SECSTATE WASHDC

TO USLO PEKING

INFO AMCONSUL HONG KONG

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E.O. 11652: N/A

TAGS: ETRD, ESTC, CH, US

SUBJECT: BURROUGHS COMPUTER NEGOTIATIONS WITH PRC

REF: PEKING 0303 AND PREVIOUS

1. IN TELECON WITH EA/PRCM FEB. 27, WISE SAID THAT CHINESE ACADEMY OF SCIENCES HAS GIVEN HIM LETTER OF INTENT FOR PURCHASE OF ONE B-7700. HE SAID THAT THE CHINESE REALIZE THAT DEAL IS DEPENDENT ON EXPORT LICENSING.

2. WISE SAID THAT HE WAS WELL AWARE THAT THERE WOULD BE A PROBLEM WITH LICENSING THE 7700 OR TECHNICAL DATA THEREON IN ABSENCE OF CHINESE WILLINGNESS TO ACCEPT SAFEGUARDS. IN LATTER REGARD, HE SAID THAT THE CHINESE WERE WILLING TO TALK ABOUT END-USES, BUT BALKED AT MOST OBLIQUE SUGGESTION OF ACCOUNTING FOR MACHINE USAGE, AND WERE ADAMANTLY OPPOSED TO ANY SORT OF INSPECTION.

3. WISE ADDED THAT BURROUGHS REALIZES THE DIMENSIONS  
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OF THE LICENSING PROBLEM, AND WILL BE WORKING ON IT WITH

COMMERCE AND OTHER INTERESTED OFFICES. IN MEANTIME,  
DEPTOFF ADVISED AGAINST PROPOSING 7700-RELATED VISIT TO  
BURROUGHS FACILITIES BY PRC TECHNICIANS, UNLESS AND UNTIL

LICENSING APPROVAL ON TRACK. WISE SEEMINGLY CONCURRED,  
THOUGH HE SAID HE BELIEVED SUCH A VISIT NEED NOT INVOLVE  
ANY SIGNIFICANT TECHNICAL DISCLOSURE.

4. SENSITIVE COMMERCIAL INFORMATION. INGERSOLL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, NEGOTIATIONS, COMPUTERS, EXPORT LICENSES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** johnsorg  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE055121  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** PGSMITH:EBS  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750087-0647  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750358/aaaabzox.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN EA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 PEKING 0303  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** johnsorg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 11 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <11 JUL 2003 by CunninFX>; APPROVED <13 NOV 2003 by johnsorg>  
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EO Systematic Review  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BURROUGHS COMPUTER NEGOTIATIONS WITH PRC  
**TAGS:** ETRD, ESTC, CH, US, BURROUGHS  
**To:** PEKING  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006